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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: R-696(5)

DATE: JUNE 1, 2017

PRODUCT/SERVICE: RADIO SYSTEM (ARMER) MOTOROLA PARTS AND SOFTWARE

CONTRACT PERIOD: JUNE 1, 2017, THROUGH MAY 31, 2019

EXTENSION OPTIONS: UP TO 36 MONTHS

ACQUISITION MANAGEMENT SPECIALIST /BUYER (AMS): DALE STEVENS

PHONE: 651.201.2448

E-MAIL: dale.stevens@state.mn.us

WEB SITE: www.mmd.admin.state.mn.us

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

MOTOROLA SOLUTIONS, INC.

125398

NET 30

7 – 45 DAYS

5514 Tennessee Avenue
Clarendon Hills, IL 60514

VENDOR NO.: 0000203508

CONTACT: Peter Matthes

PHONE: 773.858.3042

E-MAIL: peter.matthes@motorolasolutions.com

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members
- Limited to the following entities only:

STATE AGENCY CONTRACT USE. This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV), please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

SPECIAL TERMS AND CONDITIONS

SCOPE. To provide Motorola supplied parts and software to support the existing Allied Radio Matrix for Emergency Response (ARMER) system for the Minnesota Department of Transportation, and entities of the ARMER system.

PRICES. At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

PRICING SCHEDULE.

A. LINE ITEM PRICING:

Item No.	Catalog/Model Number	Description	Unit	Unit Price
1	0180706H85	CHASSIS AND BACKPLANE, SASC	each	\$612.30
2	0182643X12	DS1 INTERFACE PANEL	each	\$743.40
3	0182643X14	4 WIRE/ENM INTERFACE PANEL	each	\$585.90
4	SQM01SUM0273	MASTER SITE CONFIGURATION	lot	\$1,600.00
	CA02629AA	ENH: EXPAND 7.15	Included with Item #4	
5	UA00141AA	ADD: ZONEWATCH GRID & CTRL	each	\$16,000.00
6	UA00144AA	ADD: ZONE HISTORICAL RPTS	each	\$4,000.00
7	UA00145AA	ADD: SYSTEM HISTORICAL REPORTS	each	\$8,000.00
8	UA00146AA	ADD: UNIFIED EVENT MANAGER (UEM)	each	\$16,000.00
9	UA00152AA	ADD:500 RADIO USER LICENSES	each	\$4,000.00
10	UA00153AA	ADD: ASTRO 25 FDMA SITE LICENSE	each	\$13,600.00
11	UA00156AA	ADD: MCC7500 CONSOLE LICENSES (QTY	each	\$4,000.00
12	UA00147AA	ADD: PROVISIONING MANAGER	each	\$4,000.00
13	UA00149AA	ADD: RADIO CONTROL MANAGER	each	\$12,000.00
14	UA00150AA	ADD: DYNAMIC REPORTS	each	\$6,400.00
15	UA00151AA	ADD: AFFLIATION USER RPTS	each	\$5,600.00
16	CA01316AA	ADD: UNC ADDTL DEVICE LIC (QTY 10)	each	\$400.00
17	UA00136AA	ADD: UNIFIED NETWORK CONFIGURATOR (each	\$16,000.00
18	T7039	GTR 8000 Base Radio	lot	\$4,914.00
	CA00855AA	ADD: 700/800 MHZ	Included with Item #18	
19	X153AW	ADD: RACK MOUNT HARDWARE	each	\$39.00
20	X591AE	ENH: ASTRO 25 SITE REPEATER SW	each	\$14,632.80
21	CA00951AA	ADD: STR 3000 RETROFIT HARDWARE	each	\$39.00
22	CA01193AA	IP BASED MULTISITE BASE RADIO SOFTW	each	\$19,890.00
23	T7071	GTR 8000 EXPANDABLE SITE SUB-SYSTEM	lot	\$4,914.00
	CA00855AA	ADD: 700/800 MHZ	Included with Item #23	
24	X301AE	ADD: QTY (1) GTR 8000 BASE RADIO	each	\$4,602.00
25	T7321	GCM 8000 COMPARATOR	each	\$2,340.00
26	CA01183AA	GCM 8000 COMPARATOR	each	\$1,950.00
27	CA01185AA	ADD: IP BASED MULTISITE OPERATION	each	\$8,970.00
28	T7038	GCP 8000 SITE CONTROLLER	each	\$2,340.00

Item No.	Catalog/Model Number	Description	Unit	Unit Price
29	CA01194AA	IP BASED MULTISITE SITE CONTROLLER	each	\$48,750.00
30	CA00303AB	ADD: QTY (1) SITE CONTROLLER	each	\$3,900.00
31	SQM01SUM7054	GTR 8000 EXPANDABLE SITE SUBSYSTEM	lot	\$9,594.00
	CA00855AA	ADD: 700/800 MHZ	Included with Item #31	
32	CA00303AA	ADD: QTY (1) SITE CONTROLLER	each	\$1,950.00
33	CA00862AA	ADD: SITE & CABINET RMC W/CAPABILIT	each	\$1,638.00
34	CA00879AA	ADD: PRIMARY 6 PORT CAVITY COMBINER	each	\$6,552.00
35	CA00883AA	ADD: 800 MHZ TX FILTER W/PMU	each	\$780.00
36	CA01402AA	ADD: 7.0 FT OPEN RACK	each	\$386.10
37	CA03177AA	ADD: ASTRO SITE REPEATER SC SW	each	\$6,084.00
38	CA00884AA	ADD: QTY (1) XHUB	each	\$2,730.00
39	X302AE	ADD: QTY (2) GTR 8000 BASE RADIOS	each	\$9,204.00
40	X303AE	ADD: QTY (3) GTR 8000 BASE RADIOS	each	\$13,806.00
41	X304AE	ADD: QTY (4) GTR 8000 BASE RADIOS	each	\$18,408.00
42	X305AC	ADD: QTY (5) GTR 8000 BASE RADIOS	each	\$23,010.00
43	X306AC	ADD: QTY (6) GTR 8000 BASE RADIOS	each	\$27,612.00
44	CLN1856	2620-24 ETHERNET SWITCH	each	\$2,025.00
45	DSPREM822061	10 PORT RS232C SRU	each	\$2,970.00
46	DSPREM880370	CPU CARD, XCON CROSS-CONNECT, UP TO	each	\$3,342.60
47	SQM01SUM0205	GGM 8000 GATEWAY	each	\$3,780.00
48	ST6000	S6000 MNR MULTI-PROTOCOL ROUTER	each	\$14,395.50
49	ST6010	S6000 4-PORT ULTRAWAN MODULE	each	\$2,700.00
50	ST6201	SRC 24 PORT T1/E1 EXPANSION	each	\$67,500.00
51	T7380	CO-OP WAN ROUTER RELAY PANEL	each	\$6,750.00
52	B1939	MCC 7100 IP Dispatch Position Main	lot	\$3,200.00
	CA01642AB	ADD: MCC 7100 BASIC CONSOLE FUNCTIO	Included with Item #52	
53	CA01643AA	ADD: MCC 7500 / MCC 7100 TRUNKING	each	\$4,000.00
54	CA01644AA	ADD: MCC 7500 /MCC 7100 ADV CONVL O	each	\$2,400.00
55	B1940	MCC 7100 DVD	each	\$200.00
56	HKVN4225A	MCC 7100 INSTANT RECALL RECORDER LI	each	\$960.00
57	HKVN4160A	5 CHANNEL SW LICENSE	each	\$2,000.00
58	HKVN4159A	10 CHANNEL SW LICENSE	each	\$4,000.00
59	HKVN4158A	15 CHANNEL SW LICENSE	each	\$6,000.00
60	HKVN4157A	20 CHANNEL SW LICENSE	each	\$8,000.00
61	B1941	USB AUDIO INTERFACE MODULE	each	\$1,520.00
62	B1913	MCC SERIES HEADSET JACK	each	\$160.00
63	B1914	MCC SERIES DESKTOP GOOSENECK MICROP	each	\$200.00
64	DSTWIN6328A	PROVIDES ONE DUAL PEDAL FOOTSWITCH	each	\$261.00
65	T7885	MCAFFEE WINDOWS AV CLIENT	each	\$148.50
66	DDN1399	PLANTRONICS USB HEADSET BASE W/ PTT	each	\$226.80
67	DDN1396	USB DUAL ACTION FOOTSWITCH W/INPUT	each	\$251.10
68	DDN1574	USB HUB 7 PORT	each	\$63.90

Item No.	Catalog/Model Number	Description	Unit	Unit Price
69	HKVN4161A	PRX 7000 Proxy SW License (1-10 CON	each	\$2,000.00
70	BVN6079	PRX 7000 Proxy Application SW DVD	each	\$200.00
71	TT2833	COMPUTER, Z440 WORKSTATION WINDOWS	each	\$2,655.00
72	T8126	FORTINET FIREWALL APPLIANCE	each	\$2,880.00
73	DSKVT417A1UVR3	SERVTRAY 17 INCH 1 VGA USB PS 2 POR	each	\$1,980.00
74	DSEHN9000U0015	15' SERVSWITCH EC-SERIES CPU CABLE	each	\$29.70
75	DDN9748	19 INCH BLACK SHELF	each	\$224.10
76	B1905	MCC 7500 ASTRO 25 SOFTWARE	each	\$200.00
77	B1933	MOTOROLA VOICE PROCESSOR MODULE	each	\$9,536.00
78	CA00143AC	ADD: DES-OFB ALGORITHM	each	\$600.00
79	CA00147AF	ADD: MCC 7500 SECURE OPERATION	each	\$2,600.00
80	CA01642AA	ADD: MCC 7500 BASIC CONSOLE FUNCTIO	each	\$16,000.00
81	CA00182AB	ADD: AES ALGORITHM	each	\$600.00
82	CA00245AA	ADD: ADP ALGORITHM	each	\$240.00
83	DSEV221	TECH GLOBAL EVOLUTION SERIES 22INCH	each	\$3,040.20
84	DSTG221	TECH GLOBAL EVOLUTION SERIES 22INCH	each	\$2,248.20
85	B1912	MCC SERIES DESKTOP SPEAKER	each	\$360.00
86	DDN2090	DUAL IRR SW USB HASB W LICENSE, SOUND CARD	each	\$2,641.50
87	F4543	SITE MANAGER BASIC	each	\$1,669.50
88	VA00874	ADD: AUX I-O SERV FW CURR ASTRO REL	each	\$157.50
89	V266	ADD: 90VAC TO 260VAC PS TO SM	each	\$108.00
90	V592	AAD TERM BLCK & CONN WI	each	\$81.00

B. APC PRICE DISCOUNTS

ARMER parts and software not listed in the Line Item Pricing in Section A above, but categorized in the following Motorola Accounting Product Codes (APCs) can be ordered at the listed discounts off Motorola List Price.

Item No.	Accounting Product Code (APC)	Description	Percent Discount off Motorola List Price
1	112	GTR8000 (ISR Stand-Alone)	30.00%
2	112	GTR8000 (Simulcast)	22.00%
3	112	GTR8000 (Data)	15.00%
4	117	MOSCAD Alarm & Control Systems	10.00%
5	131	Premysis TeNSr Channel Bank Equipment	10.00%
6	147	Site Equipment/Standard Dropship Products (ISPO)	10.00%
7	185	Site Equipment/Standard Dropship Products (ISPO)	10.00%
8	201	KVL II	10.00%
9	207	Site Equipment/Standard Dropship Products (ISPO)	10.00%
10	214	MOSCAD Alarm & Control Systems	10.00%
11	228	Control Center Equipment	20.00%
12	229	Control Center Equipment	10.00%
13	244	Control Center Equipment	20.00%
14	271	Replacement Parts/State Battery Contract Pricing	15.00%
15	277	Trunking Ancillary Equipment	20.00%
16	280	SmartZone ASTRO Controller	30.00%
17	281	SmartZone User Interface	30.00%
18	342	MOSCAD Alarm & Control Systems	10.00%
19	351	Out-Sourced Products	10.00%
20	371	Motorola Test Equipment	10.00%
21	377	Trunking Ancillary Equipment	20.00%
22	404	CENTRACOM Control Centers	20.00%
23	417	Site Equipment/Standard Dropship Products (ISPO)	10.00%
24	443	MCC7500/Platinum MGEG	20.00%
25	454	Site Equipment/Standard Dropship Products (ISPO)	10.00%
26	457	Site Equipment/Standard Dropship Products (ISPO)	10.00%
27	469	NFM Products	10.00%
28	470	FLASHport Software	0.00%
29	470	FLASHport Software with SSA	20.00%
30	488	Data System Infrastructure 524	10.00%
31	524	ASTRO DIU	15.00%
32	525	ASTRO-TAC Comparator	20.00%
33	647	Trunking Terminals	20.00%
34	708	Chargers/Reconditioners	10.00%

Item No.	Accounting Product Code (APC)	Description	Percent Discount off Motorola List Price
35	729	FLASHport Software	0.00%
36	729	FLASHport Software with SSA	20.00%
37	732	FLASHport Software	0.00%
38	732	FLASHport Software with SSA	20.00%
39	747	Trunking Terminals	20.00%
40	785	Chargers/Reconditioners	10.00%
41	877	SmartZone Software without SSS/SSA	0.00%
42	877	SmartZone Software with SSS/SSA	20.00%
43	226	ISSI	15.00%
44	906	Controller Equipment - TRAK Timing	15.00%
45	892	WAVE Equipment	10.00%
46	660	WAVE Servers	10.00%
47	509	Fixed Equipment	20.00%
48	509	Base/Repeater Station	20.00%
49	139	Emergency CallWorks Hardware and Software	15.00%
50	548	Emergency CallWorks Services	5.00%
51	472	Spillman Hardware and Software	0% hardware & 10% software
52	473	Spillman Install and Support	10.00%
53	0032	CommandCentral Vault	20.00%
54	131	PTP Microwave	10.00%

REVISIONS.