

Admin Minnesota

Office of State Procurement

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: R-651(5)

DATE: MAY 15, 2019

PRODUCT/SERVICE: RADIO COMMUNICATION EQUIPMENT – PUBLIC SAFETY TWO-WAY RADIOS (VHF/UHF, BASE STATION EQUIPMENT, AND 800 MHZ)

CONTRACT PERIOD: FEBRUARY 1, 2017 THROUGH JANUARY 31, 2020

EXTENSION OPTIONS: UP TO 24 MONTHS

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): DALE STEVENS

PHONE: 651.201.2448 **E-MAIL:** dale.stevens@state.mn.us **WEB SITE:** www.mmd.admin.state.mn.us

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members
- Limited to the following entities only _____

*The following vendor is certified as an eligible Targeted Group,
Economically Disadvantaged or Veteran-Owned business:*

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
VIKING COMMUNICATIONS Lloyd Bottin/President 111 West Mill Road Lakefield, MN 56150-9369	119590	NET 30	30 DAYS OR LESS

VENDOR NO: 0000211212

Lloyd Bottin
President
OFFICE: 507.662.6239 / **MOBILE:** 651.485.9729
FAX: 507.662.6771
EMAIL: lbottin@melbycom.com

MANUFACTURER: Relm
Offering UHF/VHF & 800 MHz Radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)VikingPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)VikingPricing.pdf)

AUTHORIZED SERVICE SHOPS:

Viking Communications 111 West Mill Road	Lakefield, MN 56150 lbottin@melbycom.com	507.662.6239
--	---	--------------

Contract Release: R-651(5)

Roger's Two-Way Radio
102 Lincoln Ave SE
Bemidji, MN 56601
repair@rogerstwoway.com

218.751.3077

Relm Wireless Corporation
Attn: Customer Service

7100 Technology Drive
West Melbourne, FL 32904
service@relm.com
800.648.0947

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
BAY COM, INC. Formerly INFINITY WIRELESS, INC. David Toutloff 2040 Radisson Street Green Bay, WI 54302-2085	157301 (New Contract #) 119591 (Old Contract #)	NET 30	3 - 10 DAYS

VENDOR NO: 0000795403

David Toutloff
PHONE: 763.315.8691
FAX: 763.315.8695
EMAIL: dave@infinitywireless.com

MANUFACTURER: Vertex & Motorola
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)InfinityPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)InfinityPricing.pdf)

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
BEARCOM Craig Nelson/General Manager 2200 University Avenue West Suite 180 St. Paul, MN 55114	119592	NET 30	7 DAYS

VENDOR NO: 0000213124

Pat Zebro
Sales Representative
PHONE: 651.646.1051 / **MOBILE:** 612.363.1165
FAX: 651.646.3155
EMAIL: pat.zebro@bearcom.com

MANUFACTURER: Vertex & Motorola
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)BearcomPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)BearcomPricing.pdf)

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
EF JOHNSON COMPANY Duane Anderson/CFO 1440 Corporate Drive Irving, TX 75038	119588	2% in 30	5 DAYS

VENDOR NO: 0000205354

Contract Release: R-651(5)

Jeanne Smith
Contracts Manager
PHONE: 972.819.0216
EMAIL: jwsmith@efji.com

Mary Ehlenfeldt
Sales Representative
PHONE: 972.819.2337
FAX: 972.819.2307
EMAIL: orders@efji.com

MANUFACTURER: EF Johnson/Kenwood Viking
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)EFJohnsonPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)EFJohnsonPricing.pdf)

AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

Mobile Radio Engineering
745 Boone Avenue East
Golden Valley, MN 55742
763.544.3319
mobilemike@mobilerradioeng.com
Vendor No: 0000211152

Action Radio Communications
11133 86th Avenue N
Maple Grove, MN 55369
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

Paul's Two Way
31547 20th Street
Pemberton, MN 56078
507.461.2653
paul@paulsradiorepair.com
Vendor No: 0000813225

Ancom Communications
1800 E. Cliff Road
Burnsville, MN 55337
952.808.0033
Neal.caflich@ancom.org
Vendor No: 0000248879

**Hunt Electric Corp. d/b/a
Arrowhead Radio & Security**
4330 West 1st Street
Duluth, MN 55807
218.628.3323
cprivette@huntelec.com
Vendor No. 0000207617-002

Roger's Two-Way Radio
102 Lincoln Ave SE
Bemidji, MN 56601
218.751.3077
sales@rogerstwoday.com
218.751.3077
Vendor No. 0000205741

M & H Communications
604 7th Street SW
Pipestone, MN 56164
507.825.2641
Chuck.mhcomm@gmail.com
Vendor No. 0000206252

Professional Wireless Comm.
451 Cliff Road E, #101
Burnsville, MN 55337
952.746.2500
mark@pwcmm.com
Vendor No. 0000245602

Voyageurs Comtronics Corp.
6063 Hwy. 11
International Falls, MN 56649
218.283.9477
voymax@northwinds.net
Vendor No. 0000221082

Brandon Communications
800 Central Avenue
Brandon, MN 56315
320.524.2283
rkorkowski@gctel.net
Vendor No: 0000208496

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
HARRIS CORPORATION Andrew Wilson/Contracts Manager 221 Jefferson Ridge Parkway Lynchburg, VA 24052	119586	NET 30	5 – 10 DAYS CUSTOM ORDERS UP TO 30 DAYS

PURCHASE ORDERS TO:
19540 Boston Street NW
Elk River, MN 55330

VENDOR NO: 0000193004

Contract Release: R-651(5)

Andrew Wilson
Contracts Manager
PHONE: 434.485.7970
EMAIL: Andrew.wilson@harris.com

Customer Care Center
PHONE: 800.368.3277
EMAIL: pspc_custfocus@harris.com

MANUFACTURER: Harris
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)HarrisPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)HarrisPricing.pdf)

AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

Racom
201 W State Street
Marshalltown, IA 50158
Terry Brennan
888.752.1015
Terry.brennan@racom.net
Vendor No: 0000218621

Mobile Radio Engineering
745 Boone Avenue North
Golden Valley, MN 55427
Dan Davey
763.544.3319
dan@mobilerradioeng.com
Vendor No: 0000211152

Alpha Wireless Communications
1115 Cross Street
North Mankato, MN 56003
Kurt Woodruf
507.625.6720
kurtw@alpha-wireless.com
Vendor No: 0000202184

Roger's Two Way
102 Lincoln Avenue SE
Bemidji, MN 56601
Jeremy Vogel
218.751.3077
jvogel@rogerstwoway.com
Vendor No: 0000205741

Stan's Communications
2103 13th Avenue North
Grand Forks, ND 58203
Stan Whicker
701.746.5454
shwhicker@gmail.com
Vendor No: 0000267529

Stones Mobile Radio, Inc
1550 47th Avenue S
Grand Forks, ND 58201
Attn: Paul Haen
701.772.6691
paul@stonesmobileradio.com
Vendor No: 0000196118

General Communications
2880 Commerce Park Drive
Madison, WI 53719
Greg Vlack
608.271.4848
Greg.vlack@gencomm.com

Action Radio Communications
11133 86th Avenue N
Maple Grove, MN 55369
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
MOBILE RADIO ENGINEERING Dan Davey/President 745 Boone Avenue North Golden Valley, MN 55427	119589	NET 30	2 WEEKS

VENDOR NO: 0000211152

Dan Davey
President
PHONE: 763.544.3319
FAX: 763.544.2078
EMAIL: dan@mobilerradioeng.com

MANUFACTURER: Vertex & Kenwood
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)MobileRadioPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)MobileRadioPricing.pdf)

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
MOTOROLA SOLUTIONS John Zidar/Corporate VP 11086 Dogwood Court Woodbury, MN 55129	119587	NET 30	7 – 30 DAYS

VENDOR NO: 0000203508

Chris Meier
Sales Representative
PHONE: 612.581.7308
EMAIL: chris.meier@motorolasolutions.com

MANUFACTURER: Motorola
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)MotorolaPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)MotorolaPricing.pdf)

AUTHORIZED DISTRIBUTORS & SERVICE CENTERS:

Alpha Wireless
1115 Cross Street
North Mankato, MN 56001
507.625.6720
Vendor No: 0000202184

Midstates Wireless
55 North 3rd Street
Fargo, ND 58102
701.293.9561
Vendor No: 0000234258

Com-Tec (Service Only)
101 1st Avenue SW
Glennville, MN 56036
507.448.3717
Vendor No: 0000287001

Granite Electronics
535 North 31st Avenue
St. Cloud, MN 56303
320.252.1887
Vendor No: 0000198493

Sioux Falls Two Way Radio
700 East 3rd Street
Sioux Falls, SD 57103
605.334.9816
Vendor No: 0000387015

Duluth-Superior Communications
711 Hammond Avenue
Superior, WI 54880
715.392.2911
Vendor No: 0000217084

Rogers Two Way Radio
102 Lincoln Street
Bemidji, MN 56601
218.751.3077
Vendor No: 0000205741

West Central Communications
612 Industrial Drive
Willmar, MN 56201
605.342.7885
Vendor No: 0000194434

Ancom Technical Center
1800 East Cliff Road, Suite 17-A
Burnsville, MN 55337
612.808.0033
Vendor No: 0000248879

Milbank Communications (Dist. Only)
901 South Dakota Street
Milbank, SD 57252
605.432.6798
Vendor No: 0000814451

Stones Mobile Radio
1550 47th Avenue South
Grand Forks, ND 58201
701.772.6691
Vendor No: 0000196118

CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
BK TECHNOLOGIES, INC. (Formerly Relm Wireless Corp.) Tim Vitou/President 7100 Technology Drive West Melbourne, FL 32904	119593	NET 30	30 DAYS OR SOONER

VENDOR NO: 0000386370

Kelly Roberts
Contract Administrator
PHONE: 321.237.1306
kr Roberts@bktechnologies.com

Megan Bachman
Sales Representative
PHONE: 321.503.4275
FAX: 800.704.3177
EMAIL: mbachman@bktechnologies.com

MANUFACTURER: RELM/BK
Offering UHF/VHF & 800 MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)BKTech.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)BKTech.pdf)

AUTHORIZED DISTRIBUTORS & SERVICE CENTERS:

BK Technologies (Service)
7100 Technology Drive
West Melbourne, FL 32904
800.422.6281
service@bktechnologies.com

Tri County Communications (Service Only)
7039 DeMar Estates
St. Peter, MN 56082
Rick Leiferman -
rickleiferman@juno.com
507.382.3998
Vendor No: 0000292920

Hunt Electric Corp. d/b/a Arrowhead Radio & Security (Dist. Only)
4330 W. 1st Street, Suite B
Duluth, MN 55807
Tom Rogentine –
trogentine@huntelec.com
218.624.6506
Vendor No: 0000207617-002

BearCom (Dist. Only)
2200 University Avenue W
Suite 180
St. Paul, MN 55114
Craig Nelson –
craig.nelson@bearcom.com
651.646.1051, Ext. 20415
Vendor No. 0000213124-001

Roger's Two Way Radio
102 Lincoln Avenue
Bemidji, MN 56601
Jeremy Vogel -
sales@rogerstwoday.com
jvogel@rogerstwoday.com
800.243.3077
Vendor No: 0000205741

Hunt Electric Corporation (Dist. Only)
7900 Chicago Ave S
Bloomington, MN 55420
Tom Rogentine – treu@huntelec.com
651.646.2911
Vendor No. 0000207617-001

Contract Release: R-651(5)

Viking Communications (Dist. Only)

111 West Mill Road
Lakefield, MN 56150
Larry Bottin - lbottin@melbycom.com
507.662.6191
Vendor No: 0000211212

STATE AGENCY CONTRACT USE. This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract, you can submit those via the **Contract Feedback Form** at the following link: <http://www.mmd.admin.state.mn.us/doc/ContractFeedbackForm.doc>

SPECIAL TERMS AND CONDITIONS

SCOPE. To provide radio communication equipment: 800MHz, UHF/VHF radios and Base Station Radio Equipment for State agencies and CPV members.

PRICES. At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

DELIVERY. All deliveries shall be FOB Destination, prepaid and allowed (freight included in the price).

PRICING CAN BE FOUND BY CLICKING ON THE LINK ABOVE FOR EACH CONTRACT VENDOR

VERIFYING THE CONTRACT PRICES. The following information explains the method(s) for calculating and/or confirming the contract prices.

The Contract(s) was executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Contract Release: R-651(5)

SWIFT Line:

Line 1 Radio Communication Equipment 43191500

REVISIONS.

- 05/15/2019 Contract No. 119591 with Infinity Wireless, Inc. assigned to Bay Com, Inc. New Contract No. is 157301.
- 02/01/2019 Contracts with Infinity Wireless, EF Johnson, Harris Corp., Mobile Radio Engineering, and BK Technologies extended through 1/31/2020 at the same prices with the addition of the non-discrimination clause. All other terms and conditions remain the same. The Contract with Bearcom extended through 1/31/2020 at the same prices, terms, and conditions. The Contract with Viking Communications extended through 1/31/2020 with revised price schedule (Attachment A to Amendment 1) and with addition of non-discrimination clause. All other terms and conditions remain the same. The Contract with Motorola Solutions extended through 1/31/2020 with revised price schedule (Attachment A to Amendment 2). All other terms and conditions remain the same.
- 11/1/2018 Amend Contract #119592 with Bearcom as follows:
Motorola XPR3500e/AAH02JDH9VA1AN VHF Portable Radio price is increased to \$470.00 and Motorola XPR3500e/AAH02RDH9VA1AN UHF Portable Radio price is increased to \$492.00 with an upgrade to a 5 year warranty included in the price on both radios per revised price schedule, Attachment A to Amendment No. 1.
- 05/08/2018 APX900 800 Mhz portable radios and related accessories added to Motorola Contract No. 119587. All other prices remain the same. Added Non-Discrimination clause to Special Terms and Conditions.